

# Jack Lifton with Neo Performance's Constantine Karayannopoulos on the state of the rare earths market

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In this InvestorIntel interview, Jack Lifton speaks with Constantine Karayannopoulos, President, CEO & Director of [Neo Performance Materials Inc.](#) (TSX: NEO). Jack asks Constantine where Neo's future expansion will come from, what non-Chinese competitors they face and whether he thinks there will be any Canadian rare earth mines operational within this decade.

In this InvestorIntel interview, which may also be viewed on YouTube ([click here to subscribe to the InvestorIntel Channel](#)), Jack is of the opinion that no one has the range of product specialization as Neo and that they are the "go-to company for rare earth products" outside of China. Neo Performance recently announced strong [Q1 financial results](#) with revenue higher by 44.3% YoY and EBITDA higher by 132.6% YoY. With demand, volumes, and margins return to robust, pre-COVID levels across most of Neo's businesses, Constantine said, the company has "bounced back very handsomely". With "Europe in the driver's seat in terms of EV supply chain", Constantine called Europe as the high growth market for Neo and commented on the potential opportunity for Neo if Foxconn enters into the electric car assembly business.

To watch the full interview, [click here](#)

**[About Neo Performance Materials](#)**

Neo manufactures the building blocks of many modern technologies that enhance efficiency and sustainability. Neo's advanced industrial materials – magnetic powders and magnets, specialty chemicals, metals, and alloys – are critical to the performance of many everyday products and emerging technologies. Neo's products help to deliver the technologies of tomorrow to consumers today. The business of Neo is organized along three segments: Magnequench, Chemicals & Oxides and Rare Metals. Neo is headquartered in Toronto, Ontario, Canada; with corporate offices in Greenwood Village, Colorado, US; Singapore; and Beijing, China. Neo operates globally with sales and production across 10 countries, being Japan, China, Thailand, Estonia, Singapore, Germany, United Kingdom, Canada, United States, and South Korea.

To learn more about Neo Performance Materials Inc., [click here](#)

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If you have any questions surrounding the content of this interview, please email [info@investorintel.com](mailto:info@investorintel.com).