

# Navigating the Critical Mineral Investment Trail in the Congo: Experts Weigh in on the CMI Masterclass

written by Tracy Hughes | October 24, 2023

*U.S. apprehensions about China's advances in the Congo underline its pivotal role in the critical minerals' domain.*

The Democratic Republic of Congo (DRC) has long been recognized for its vast mineral wealth. But with this abundance comes complexity. Recently, the [Critical Minerals Institute](#) (CMI) Masterclass series provided a deep dive into this rich, multifaceted topic, led by two individuals with considerable firsthand experience in the DRC: Melissa 'Mel' Sanderson, a Director for [American Rare Earths Limited](#) (ASX: ARR | OTCQB: ARRNF), and Russell Fryer, CEO and Chairman of [Critical Metals PLC](#) (LSE: CRTM). Both Mel and Russell are members for the CMI Board, committed to education and B2B resources in the critical minerals sector.

Hosted by Tracy Weslosky, the Founder and Managing Director for the [CMI](#), the discussion spanned topics from the geopolitical to the deeply personal, offering invaluable insights to potential investors and businesses eyeing the DRC.

## **Entering the Congo**

Both Sanderson and Fryer have unique entry points into the DRC. Sanderson's journey began with the U.S. diplomatic service in 2003, right after "Africa's World War" ended. She joined Freeport-McMoRan Inc. (NYSE: FCX) in building one of the world's largest copper-cobalt mines. Her combined diplomatic and business experiences make her insights particularly relevant.

Fryer, an engineer by profession, managed the metals and mining book for a hedge fund, leading him to be deeply involved with the DRC's mining sector. He emphasized the importance of a strong on-ground presence to effectively operate in the region.

## **Navigating the Investment Landscape**

When it comes to investing in the DRC, both experts stressed the significance of building robust government relations. Fryer emphasized the importance of forging connections at all levels of government. His hands-on approach, combined with regular liaison with international ambassadors, has served him well in navigating the intricacies of the region.

Sanderson highlighted the role of local culture and the importance of understanding key regulations like the Foreign Corrupt Practices Act. This understanding helps businesses operate ethically while also respecting local customs and norms.

## **The Unique Challenges of Doing Business in the Congo**

The Congo presents a unique set of challenges for investors and businesses alike, the experts outlined how the terrain is fraught with hurdles from unreliable power, water quality, to

workforce and transportation issues. Moreover, certain regions, such as Bongo, necessitate heightened security measures. Fryer underlines the urgency of addressing local community needs and creating a quick revenue stream for both operational success and local welfare.

## **Geopolitical Implications and the Congo**

Weslosky delved into geopolitical investments in the DRC. With growing interest from the Middle East, China, and the U.S., the DRC is at the heart of intricate international dynamics. Fryer shared insights into the increasing influence of countries like Saudi Arabia, UAE, and Qatar in the DRC. Addressing these geopolitical complexities requires the Congolese government to skillfully navigate these multifaceted relationships.

## **Empowering the Locals**

On the topic of developing local talent, both experts shared their belief in the potential of the Congolese people. Sanderson spoke about initiatives to bring talented Congolese to the US for training. Fryer highlighted the need for trust, understanding the culture, and providing real opportunities.

## **Closing Remarks**

The Masterclass shed light on the myriad of opportunities and challenges the DRC presents. As businesses and investors continue to look towards this region, the insights shared by Sanderson and Fryer provide a valuable roadmap. As Weslosky rightly put it, it's essential for those in the resource and investment sectors to familiarize themselves with the regions

they invest in. The discussion underscored the importance of understanding, respect, and hands-on involvement when it comes to successful investment in the DRC.

For those interested in exploring further, the [Critical Minerals Institute](#) at the CMI continues to offer invaluable resources and discussions in the critical minerals sector.

## **CMI Masterclass Key Points:**

### **1. Congo's Importance:**

- The U.S. government is concerned about China's potential acquisitions in the Congo.
- Highlights the region's significance in the critical minerals sector.

### **2. Investment Advice:**

- Foster strong relationships at all levels of the Congolese government.
- Understand and respect the local culture and language.
- Comply with international regulations, especially the Foreign Corrupt Practices Act (FCPA).

### **3. Geopolitical Investments:**

- Growing interest from Middle Eastern countries (e.g., Saudi Arabia, UAE, and Qatar) in the Congo.
- The U.S. is perceived to hold significant influence in the region.
- The Congolese government needs to navigate geopolitical complexities wisely.

### **4. Business Environment in Congo:**

- Challenges include inconsistent power outside the

Katanga province, water quality, transportation, and security.

- Companies should anticipate delays and budget for higher costs due to unforeseen challenges.
- Engage with local communities and prioritize security.

#### **5. Building Relationships in the DRC:**

- Collaborate with educational institutions, notably the University of Lum Bashi.
- Embassies can play a role in introducing businesses to relevant government officials.

#### **6. African Free Continental Trade Agreement:**

- Provides numerous advantages, but may not directly influence political stability in Congo.
- There's a need to address power consistency, infrastructure, and local beneficiation of minerals on the continent.

#### **7. Empowering Local Talent:**

- Emphasized importance of training and acknowledging Congolese talent.
- Foster local leadership for successful integration with foreign businesses.

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