

# Frédéric Dugré on H2O Innovation's Q1 results and winning the Water Company of the Year award

written by InvestorNews | November 17, 2020

In a recent InvestorIntel interview, Peter Clausi speaks with Frédéric Dugré, President and CEO of [H2O Innovation Inc.](#) (TSXV: HEO | OTCQX: HEOFF), about H2O Innovation's First Quarter 2021 Results. "We started the year very strongly with showing revenue growth from previous year at 24%." Frédéric started. "We have now reached \$35 million in revenue for Q1."

In this InvestorIntel interview, which may also be viewed on YouTube ([click here to subscribe to the InvestorIntel Channel](#)), Frédéric went on to say that the company reported 90% of their revenue recurring in nature adding stability and predictability to their cash flow. Frédéric also commented on winning the Water Company of the Year award at the 2020 Global Water Awards. "We have won the best and the largest category and we were against pretty big competitors out there."

To watch the full interview, [click here](#)

## About H2O Innovation

H2O Innovation designs and provides state-of-the-art, custom-built and integrated water treatment solutions based on membrane filtration technology for municipal, industrial, energy and natural resources end-users. The Corporation's activities rely on three main pillars. The first one is **Water Technologies and Services** and includes all types of projects as well as digital

solutions (Intellogx™ and Clearlogx®) to monitor and optimize water treatment plants. H2O Innovation's second pillar, **Specialty Products**, includes a complete line of maple equipment and products, specialty chemicals, consumables and specialized products for the water industry, through H2O Innovation Maple, PWT, Genesys and Piedmont. The Corporation is now exporting his specialty products in more than 70 countries. Finally, H2O Innovation operates, maintains, and repairs water and wastewater treatment systems, distribution equipment and associated assets for all of its clients and ensures that water quality meets regulatory requirements, through the third pillar – **Operation and Maintenance** – under the names Utility Partners, Hays Utility South Corporation and Gulf Utility Service. Together, they employ nearly 470 employees for the operation of more than 275 utilities in two Canadian provinces and twelve US states, mainly on the US Gulf coast, Southeast, Northeast (New England) and the West Coast.

To learn more about H2O Innovation Inc., [click here](#)

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