

Michael Astone of ArcStone Securities on the Need for Larger Capital Pools in Modern Finance

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February 7, 2025 – In a recent interview with InvestorNews host Peter Clausi, Michael Astone, CEO of [ArcStone Securities and Investments Corp.](#), elaborated on the firm's operations and strategic direction. ArcStone, a diversified financial services firm specializing in bespoke solutions for mid-market companies, engages in a wide range of financial activities from equity offerings to mergers and acquisitions, emphasizing their cross-border expertise with their partnership with [Kingswood US](#). Astone highlighted their full-service capability, noting, "We are doing a lot of cross-border work...full service everything from equity to M&A to debt to reverse takeovers to early seed rounds with partner capital and Family office capital." He also expressed enthusiasm about their growth and the dynamic nature of their business, underlining the firm's adaptability and proactive approach in an evolving market landscape.

Further in the conversation, Astone discussed the regulatory and market changes impacting the financial industry, particularly in Canada. He mentioned ArcStone's registration as an EMD and a FINRA broker dealer, which are crucial for their operations in providing comprehensive investment banking services. Astone shared insights into the consolidation trends within the industry, stating, "Gone are the days of having a ten-person boutique... You need greater pools of capital to service your clients," which explains the strategic partnerships and

expansions, like their collaboration with Kingswood and their venture fund in Texas. This approach not only broadens their financial capabilities but also enhances their client engagement through diversified investment opportunities and innovative financial solutions. The conversation underscored ArcStone's commitment to adapting to market needs and regulatory environments to better serve their clients and expand their market presence.

To access the complete Investor.News interview, [click here](#)

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About ArcStone Securities and Investments Corp.

ArcStone Securities and Investments Corp. is a diversified financial services firm with offices in New York and Toronto. Our firm specializes in providing bespoke solutions to mid-market companies worldwide, with a particular focus on cross-border transactions between Canada and the United States. Our partnership with Kingswood US enhances our ability to offer a full spectrum of financial services to our clients.

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