DCS Appointed First Distributor in North America by TOPFLYtech

written by Raj Shah | May 5, 2021

May 5, 2021 (Source) – **DCS (OTCQX: DCSX) (CSE: DCSI)**, a leading provider of IoT products and solutions, announced today that it was appointed the first distributor in the North American market by TOPFLYtech to provide distribution, logistics and technical support. The collaboration expands TOPFLYtech's reach into the North American market and expands the DCS solutions catalog to further address the growing asset tracking and management markets.

As the cost of high value and enterprise assets rise, there is an increased demand for location-based services. The need to monitor and track assets these high value assets has become more critical. Businesses are seeking centralized systems to optimize the location of company owned assets. DCS's systems with the newly integrated TOPFLYtech devices provide valuable insight into the location and status for these vital assets to maximize usage and optimize corporate spend on equipment.

"Our integration of TOPFLYtech further enhances the DCS product portfolio and accelerates TOPFLYtech's entry into the North American market," said Tyner Kennedy, Vice President of Sales for DCS. "This portfolio expansion allows DCS to further enhance our customers' ROI, by leveraging IoT to reduce overall fleet expense, and improve efficiency."

DCS has integrated the TOPFLYtech product portfolio for powered and non-powered high value assets. TOPFLYtech offers long battery life devices for virtually any asset monitoring use

case. The solar powered GPS device solves the problem of monitoring high value assets that have no direct access to power. With its compact design, internal long battery life and the ability to charge via solar, the TOPFLYtech solar device will allow for continued development to address this vertical market within the IoT ecosystem.

“TOPFLYtech recognized that DCS is a leader in GPS device distribution and services in the North American market and is excited for the opportunity to partner with DCS to expand our reach in this market,” said Blazer Hou, Sales Director of TOPFLYtech. “DCS has the experience, infrastructure and relationships in place to allow us to focus on delivering high quality product and allow DCS to create the market interest for our products.”

About TOPFLYtech

TOPFLYtech was founded in 2012, situated in within the Tsinghua Info Hub, High-Tech Park in Nanshan District, Shenzhen. It is a professional company focused on designing and manufacturing high quality products and services for the telematics and asset tracking market. TOPFLYtech provides products based on the latest technology to address the global IoT market.

About DCS

DCS is a technology solutions integrator focusing on connecting the Internet of Things. We provide real solutions that solve real problems. Our software applications and scalable cloud services collect and assess business-critical data from all types of assets. DCS is headquartered in San Diego, California and is publicly traded on the OTCQX (“DCSX”) and Canadian Securities Exchange (“CSE”). For more information, visit www.dcsbusiness.com

DCS and the DCS logo are among the trademarks of DCS in the United States. Any other trademarks or trade names mentioned are the property of their respective owners.

Forward-Looking Statements

This release contains forward-looking statements, which reflect management's current views of future events and operations. These statements are based on current expectations and assumptions that are subject to risks and uncertainties that could cause actual results to differ materially. We believe that these potential risks and uncertainties include, without limitation: the ongoing COVID-19 pandemic, the Company's dependence on third-party manufacturers, suppliers, technologies and infrastructure; risks related to intellectual property; industry risks including competition, online security, government regulation and global economic conditions; and the Company's financial position and need for additional funding, Statements in this release should be evaluated in light of these factors. These risk factors and other important factors that could affect our business and financial results are discussed in our Management's Discussion and Analysis, periodic reports and other public filings which are available on SEDAR at www.sedar.com and posted with the OTC Disclosure and News Service. DCS undertakes no duty to update or revise any forward-looking statements.