

# Ideanomics, Inc. Reports Full Year 2020 Financial Results

written by Raj Shah | April 1, 2021

March 31, 2021 ([Source](#)) –

- Revenues for the year ended December 31, 2020, were \$26.8 million
- Significant Resources Available to Drive Long-Term Growth Plan
- Continued strength in the EV industry, progress in our Mobility unit activities as the value of its S2F2C business model gains traction in the EV industry

[Ideanomics](#) (NASDAQ: [IDEX](#)) (“Ideanomics” or the “Company”), a global company focused on driving the adoption of commercial electric vehicles and associated energy consumption, announced today its Full Year 2020 operating results for the period ended December 31, 2020 (a full copy of the Company’s annual 10-K report is available at [www.sec.gov](http://www.sec.gov)).

Conference Call: Ideanomics’ management, including Alf Poor (Chief Executive Officer), Conor McCarthy (Chief Financial Officer) and Tony Sklar (SVP of Investor Relations), will host live an earnings release conference call at 4:30 pm ET, Wednesday, March 31, 2021. Time permitting, Ideanomics management will answer questions during the live Q&A session. A replay of the earnings call will be available soon after the conclusion of the event.

To join the webcast, please visit the ‘Events & Presentations’ section of the Ideanomics corporate website (<http://www.ideanomics.com/>), or copy/paste this link: <https://78449.themediaframe.com/dataconf/productusers/ssc/>

[mediaframe/43504/indexl.html](http://mediaframe/43504/indexl.html)

“We are very pleased with the transformation that took place this past year,” said Alf Poor, CEO of Ideanomics. “Despite a year highlighted by COVID-19, we were able to build the groundwork for 2021 and beyond for Ideanomics and we are excited for what the future holds with our recent activity across the EV ecosystem and developments in EV charging infrastructure.”

### **Ideanomics Full Year 2020 Operating Results**

Revenue for the year was \$26.8 million with sequential quarter over quarter growth demonstrating the growing strength of Ideanomics’ business. EV revenue in 2020 was \$19.5 million versus \$2.7 million in 2019, an increase of \$16.8 million or more than 600%. The 2020 revenues included our first sales of charging & battery systems, a part of the EV ecosystem that is very important to Ideanomics’ S2F2C (Sales 2 Financing 2 Charging) business model. We expect revenues from charging systems to grow as WAVE, our inductive charging business acquired in January 2021, is included in our financial results starting this quarter. Revenues for the full year 2019 were \$44.6 million, however \$40.7 million was generated from the Digital Asset Management Services contract that produced no revenues in 2020 and this contract is not expected to produce any revenues for the foreseeable future.

### **Gross Profit**

Gross profit for 2020 was \$2.1 million which represented a Gross Margin of 7.7%. Gross profit for 2019 was \$43.1 million principally from the sale of digital asset management services which had a gross margin of almost 100%.

### **Selected Business Updates and Highlights**

- MEG Announces Purchase Agreement for 2,000 Units of D1, BYD's Custom Electric Ride-hailing Vehicle in December 2020
- Acquired cash flow positive Timios Holding Corp. in January 2021
- Invested in leading electric tractor company Solectrac in October 2020
- Bolstered Cash position to \$166M as of December 31, 2020

## **About Ideanomics**

[Ideanomics](#) is a global company focused on the convergence of financial services and industries experiencing technological disruption. Our Ideanomics Mobility division is a service provider which facilitates the adoption of electric vehicles by commercial fleet operators through offering vehicle procurement, finance and leasing, and energy management solutions under our innovative sales to financing to charging (S2F2C) business model. Ideanomics Capital is focused on disruptive fintech solutions for the financial services industry. Together, Ideanomics Mobility and Ideanomics Capital provide our global customers and partners with leading technologies and services designed to improve transparency, efficiency, and accountability, and our shareholders with the opportunity to participate in high-potential, growth industries.

The company is headquartered in New York, NY, with offices in Beijing, Hangzhou, and Qingdao, and operations in the U.S., China, Ukraine, and Malaysia.

## **Safe Harbor Statement**

This press release contains certain statements that may include "forward looking statements". All statements other than statements of historical fact included herein are "forward-looking statements." These forward-looking statements are often identified by the use of forward-looking terminology such as

“believes,” “expects” or similar expressions, involve known and unknown risks and uncertainties, and include statements regarding our intention to transition our business model to become a next-generation financial technology company, our business strategy and planned product offerings, our intention to phase out our oil trading and consumer electronics businesses, and potential future financial results. Although the Company believes that the expectations reflected in such forward-looking statements are reasonable, they do involve assumptions, risks and uncertainties, and these expectations may prove to be incorrect. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this press release. The Company’s actual results could differ materially from those anticipated in these forward-looking statements as a result of a variety of risks and uncertainties, such as risks related to: our ability to continue as a going concern; our ability to raise additional financing to meet our business requirements; the transformation of our business model; fluctuations in our operating results; strain to our personnel management, financial systems and other resources as we grow our business; our ability to attract and retain key employees and senior management; competitive pressure; our international operations; and other risks and uncertainties disclosed under the sections entitled “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in our most recent Form 10-K and Form 10-Q filed with the Securities and Exchange Commission, and similar disclosures in subsequent reports filed with the SEC, which are available on the SEC website at [www.sec.gov](http://www.sec.gov). All forward-looking statements attributable to the Company or persons acting on its behalf are expressly qualified in their entirety by these risk factors. Other than as required under the securities laws, the Company does not assume a duty to update these forward-looking statements.

## Investor Relations and Media Contact

Ideanomics, Inc.

Tony Sklar, SVP of Investor Relations

1441 Broadway, Suite 5116 New York, NY 10018.

Email: [ir@ideanomics.com](mailto:ir@ideanomics.com)

Valerie Christopherson / Lora Wilson

Global Results Communications (GRC)

+1 949 306 6476

[valeriec@globalresultspr.com](mailto:valeriec@globalresultspr.com)

<b>IDEANOMICS, INC.</b> <b>CONSOLIDATED BALANCE SHEETS (USD in thousands)</b> <b>As of December 31,</b>			<b>2020</b>			<b>2019</b>
<b>ASSETS</b>						
<b>Current assets:</b>						
Cash and cash equivalents	\$	165,764		\$	2,633	
Accounts receivable, net (including due from related parties of \$0 and \$2,284 as of December 31, 2020 and 2019, respectively)		7,400			2,405	
Amount due from related parties		240			1,256	
Prepaid expenses		2,629			572	
Other current assets		3,726			587	
<b>Total current assets</b>		<b>179,759</b>			<b>7,453</b>	
Property and equipment, net		330			378	
Fintech Village		7,250			12,561	
Intangible assets, net		29,705			52,771	
Goodwill		1,165			23,344	
Long-term investments		8,570			22,621	
Operating lease right of use assets		7,117			6,934	
Other non-current assets		516			883	
<b>Total assets</b>	<b>\$</b>	<b>234,412</b>		<b>\$</b>	<b>126,945</b>	

<b>LIABILITIES, CONVERTIBLE REDEEMABLE PREFERRED STOCK , REDEMABLE NON-CONTROLLING INTEREST AND EQUITY</b>				
<b>Current liabilities</b>				
Accounts payable	\$	5,057	\$	3,380
Deferred revenue		1,129		477
Accrued salaries		1,750		923
Amount due to related parties		882		3,962
Other current liabilities		1,920		6,466
Current portion of operating lease liabilities		430		1,113
Current contingent consideration		1,325		12,421
Promissory note-short term		568		3,000
Convertible promissory note due to third-parties-short term		–		1,753
Convertible promissory note due to related parties-short term		–		3,260
<b>Total current liabilities</b>		<b>13,061</b>		<b>36,755</b>
Asset retirement obligations		4,653		5,094
Convertible promissory note due to third-parties-long term		–		5,089
Convertible promissory note due to related parties-long term		–		1,551
Operating lease liability-long term		6,759		6,222
Non-current contingent liabilities		7,635		12,235
Other long-term liabilities		535		–
<b>Total liabilities</b>		<b>32,643</b>		<b>66,946</b>
<b>Commitments and contingencies (Note 19)</b>				
<b>Convertible redeemable preferred stock and Redeemable non-controlling interest:</b>				
Series A – 7,000,000 shares issued and outstanding, liquidation and deemed liquidation preference of \$3,500,000 as of December 31, 2020 and 2019, respectively		1,262		1,262

Redeemable non-controlling interest		7,485		–
Equity:				
Common stock – \$0.001 par value; 1,500,000,000 shares authorized, 344,906,295 and 149,692,953 shares issued and outstanding as of December 31, 2020 and 2019, respectively		345		150
Additional paid-in capital		531,866		282,556
Accumulated deficit		(346,883)		(248,483)
Accumulated other comprehensive loss		1,256		(664)
<b>Total IDEX shareholder's equity</b>		<b>186,584</b>		<b>33,559</b>
Non-controlling interest		6,438		25,178
<b>Total equity</b>		<b>193,022</b>		<b>58,737</b>
<b>Total liabilities, convertible redeemable preferred stock, redeemable non-controlling interest and equity</b>	<b>\$</b>	<b>234,412</b>	<b>\$</b>	<b>126,945</b>
<b>IDEANOMICS, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (USD in thousands, except per share data) For the years ended December 31,</b>		<b>2020</b>		<b>2019</b>
Revenue from third-parties	\$	26,749	\$	1,295
Revenue from related parties		10		43,271
Total revenue		26,759		44,566
Cost of revenue from third-parties		24,701		991
Cost of revenue from related parties		1		467
<b>Gross profit</b>		<b>2,057</b>		<b>43,108</b>
Operating expenses:				
Selling, general and administrative expenses		32,399		24,862
Research and development expense		1,635		–
Professional fees		12,541		5,828
Depreciation and amortization		5,310		2,229
Change in fair value of contingent consideration, net		(5,503)		5,094
Impairment losses		42,554		73,669
<b>Total operating expenses</b>		<b>88,936</b>		<b>111,682</b>
<b>Loss from operations</b>		<b>(86,879)</b>		<b>(68,574)</b>
Interest and other income (expense):				

Interest expense, net	(15,970)	(5,616)
Expense due to conversion of notes	(2,266)	–
Gain (loss) on extinguishment of debt	8,891	(3,940)
Impairment of and equity in loss of equity method investees	(16,698)	(13,718)
Gain (loss) on disposal of subsidiaries, net	276	(952)
Loss on remeasurement of DBOT investment	–	(3,179)
Other income (expense), net	6,603	(433)
<b>Loss before income taxes and non-controlling interest</b>	<b>(106,043)</b>	<b>(96,412)</b>
Income tax (expense) benefit	–	(417)
<b>Net loss</b>	<b>(106,043)</b>	<b>(96,829)</b>
Deemed dividend related to warrant repricing	(184)	(827)
<b>Net loss attributable to common stockholders</b>	<b>(106,227)</b>	<b>(97,656)</b>
Net (income) loss attributable to non-controlling interest	7,827	(852)
<b>Net loss attributable to IDEX common shareholders</b>	<b>\$ (98,400)</b>	<b>\$ (98,508)</b>
<b>Basic and diluted loss per share</b>	<b>\$ (0.46)</b>	<b>\$ (0.82)</b>
Weighted average shares outstanding:		
<b>Basic and diluted</b>	<b>213,490,535</b>	<b>119,766,859</b>

SOURCE Ideanomics