

# Nova Leap Health Corp. to Participate in the Second Annual RAI\$E on the West Coast Small-Cap Investing Conference

written by Raj Shah | September 10, 2018

September 10, 2018 ([Source](#)) – NOVA LEAP HEALTH CORP. (TSXV: NLH) (“Nova Leap” or the “Company”) is pleased to announce that it will be presenting at the 2nd Annual RAI\$E on the WEST COAST Small-Cap Investing Conference in Vancouver, BC on September 14.

Nova Leap, which reports all amounts in United States dollars unless otherwise specified, plans to present information on the following:

- Financial highlights for the quarter ended June 30, 2018, as reported on August 23, 2018, included the following:

	Q2-2018	Q1-2018	% Change
<b>Revenue</b>	<b>\$ 2,425,066</b>	<b>\$1,265,021</b>	<b>+ 91.7%</b>
<b>Gross Margin</b>	<b>\$786,321</b>	<b>\$444,544</b>	<b>+ 76.9%</b>
<b>Net loss</b>	<b>\$171,463</b>	<b>\$438,742</b>	<b>– 60.9%</b>
<b>Total one-time or non-cash items included in net loss comprised of the following:</b>	<b>\$135,364</b>	<b>\$255,688</b>	<b>-47.0%</b>
• Acquisition related expenses	\$41,255	\$171,412	– 75.9%
• Amortization	\$151,514	\$63,616	+ 138.2%
• Stock-based compensation	\$26,567	\$81,580	– 67.4%

• Foreign exchange gain	(\$83,972)	(\$60,920)	+ 37.8%
<b>Annual recurring revenue run rate (defined below)</b>	<b>\$11,400,000</b>	<b>\$7,600,000</b>	<b>+ 50.0%</b>

- General outlook for the home health care industry, one of the fastest growing industries in Canada and the United States;
- How the Company has attracted, acquired and successfully integrated five home care companies with operations in Rhode Island, Vermont, New Hampshire, Massachusetts and Nova Scotia in less than 12 months while ensuring both the U.S. and Canadian operating segments are profitable;
- The anticipated financial and operational impact of the planned Massachusetts acquisition announced on August 20, 2018;
- The anticipated financial and operational impact of the planned New England acquisition announced on August 13, 2018;

Nova Leap's updated Corporate Presentation can be found at <https://novaleaphealth.com/corporate-presentation/>.

While on the West Coast, Nova Leap Management will be meeting with current institutional shareholders as well as new potential investors as it looks to broaden the Company's investor base as part of the Company's brokered private placement announced on September 6, 2018.

***This press release does not constitute an offer to sell or solicitation of an offer to sell any of the securities in the United States. The securities have not been and will not be registered under the United States Securities Act of 1933, as amended (the "U.S. Securities Act"), or any state securities laws and may not be offered or sold within the United States or***

***to U.S. Persons unless registered under the U.S. Securities Act and applicable state securities laws or an exemption from such registration is available.***

### **About Nova Leap**

The Home Care Providers industry is one of the fastest growing healthcare industries in Canada and the United States. Home care saves patients billions of dollars every year by treating them in their own homes instead of in hospitals. An aging population, the prevalence of chronic disease, growing physician acceptance of home care, medical advancements and a movement toward cost-efficient treatment options from public and private payers have all fostered industry growth. Nova Leap is focused on a highly fragmented market of small privately-held companies providing patients one on one care in their homes, facilities or hospice. Nova Leap's post-acquisition organic growth strategy is to increase annual revenue per location through a combination of increased employee investment, including training, focused sales and marketing efforts, billing rate increases, expansion of geographical coverage, and improved referral sources.

### **About RAI\$E on the WEST COAST Small-Cap Investing Conference**

RAI\$E on the WEST COAST is a conference connecting small-cap companies with funds, finance professionals and investors on September 14 at the Fairmont Hotel in Vancouver, British Columbia.

### ***FORWARD LOOKING INFORMATION:***

*Certain information in this press release may contain forward-looking statements, such as statements regarding future expansions and cost savings, the Company's expected 2018 revenue run rate and plans regarding future acquisitions and financings. This information is based on current expectations and*

assumptions, including assumptions concerning the Company's ability to integrate its acquired businesses and maintain previously achieved service hour and revenue levels, that are subject to significant risks and uncertainties that are difficult to predict. Actual results might differ materially from results suggested in any forward-looking statements. Risks that could cause results to differ from those stated in the forward-looking statements in this release include regulatory changes affecting the home care industry, unexpected increases in operating costs and competition from other service providers. All forward-looking statements, including any financial outlook or future-oriented financial information, contained in this press release are made as of the date of this release and included for the purpose of providing information about management's current expectations and plans relating to the future. The Company assumes no obligation to update the forward-looking statements, or to update the reasons why actual results could differ from those reflected in the forward looking-statements unless and until required by securities laws applicable to the Company. Additional information identifying risks and uncertainties is contained in the Company's filings with the Canadian securities regulators, which filings are available at [www.sedar.com](http://www.sedar.com).

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