Peekaboo Beans Launches In-Store Secondhand Resale Program

written by Raj Shah | March 3, 2020



CSE: BEAN

March 3, 2020 (<u>Source</u>) — Peekaboo Beans Inc. (CSE: BEAN) (OTCQB: PBBSF) ("Peekaboo Beans" or the "Company") is excited to have launched the first phase of their secondhand resale program, known as "PK Replay," in their flagship store location in BC.

Customers are able to purchase Peekaboo Beans clothing secondhand along with new collections. Peekaboo Beans is embracing the opportunity to utilize the Secondhand market trend, as well as the high demand of their own product from previous collections, often referred to as "vintage" pieces in the Peekaboo Beans community, that are often sought after in resale social platforms and consignment stores. With the high quality and longevity of Peekaboo Beans clothing, being able to offer good quality secondhand pieces is perfect for reaching new and longstanding customers, as well as keeping clothing out of our landfills and having a positive impact on our environment. With secondhand market research showing growth at 21X faster than the retail apparel market over the last three years and expected to reach \$51B by 2025, this is both an economic and environmentally exciting opportunity for the brand.

The next phases of the PK RePlay will include launching on their online platform to reach a bigger audience and develop and launch a buyback program to continue the lifecycle of clothing, revenue stream and relationships with customers.

"Nordstorm's recently launched a similar program to this, as well as brands like Patagonia who have pioneered the secondhand market. Peekaboo Beans is a first mover in the children's apparel space and can do this because of the quality and longevity of our product — it lasts through growth spurts and wash after wash. Brands are going to have to find ways to remain relevant to the environmentally savvy consumer," states Traci Costa, Peekaboo Beans CEO.

About Peekaboo Beans Inc.

Peekaboo Beans is a children's apparel brand with a focus on environmentally responsible clothes that are intentionally designed to inspire play. Through an omni-channel approach, Peekaboo Beans engages sellers through social platforms, including Instagram and Facebook, as well as online retailers, to maximize revenue and build brand loyalty. The Company works to promote a playful lifestyle for children by designing comfortable clothes that are built to last.

To learn more about Peekaboo Beans, visit: www.peekaboobeans.com.

On behalf of the Board of Directors,

Peekaboo Beans Inc.

Ms. Traci Costa, President and CEO

Reader Advisory

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