Visionstate Advances IoT Technology Deployment Globally

written by Raj Shah | September 21, 2023

September 21, 2023 (Source) – **Visionstate Corp. (TSXV:VIS) ("Visionstate" or the "Company")**, a leading innovator in IoT technology for the facility management industry, is proud to announce significant advancements in its global expansion efforts. With a strong focus on enhancing facility management practices, Visionstate IoT Inc., the company's main operating division, continues to make strides in improving operational efficiency and cleanliness in various sectors.

Major Deployment in Canada

Visionstate IoT has embarked on a major deployment project in collaboration with one of the largest universities in Canada. To date, the company has successfully completed installations in five buildings, with 12 more buildings slated for deployment. This landmark project showcases Visionstate's commitment to revolutionizing facility management across academic institutions, ensuring a safe and productive environment for students and staff.

International Trials in the UK and Australia

In London, UK, Visionstate is conducting a trial of its cutting-edge IoT technology at the head office of a prominent global ride-sharing company. This initiative aims to demonstrate the capabilities of Visionstate's solutions in optimizing workspace cleanliness and maintenance protocols within corporate environments.

Meanwhile, Visionstate has successfully completed an

installation in Australia, marking its initial foray into this burgeoning market. The company is excited about the prospects of expanding its footprint and delivering its innovative solutions to organizations across the Australian continent.

Expanding Presence in the US

In the United States, Visionstate IoT is aggressively expanding its presence and forging key partnerships. The company is currently working with partners to deploy its flagship product, Wanda, in a prominent restaurant chain. Visionstate will also be a prominent presence at key industry tradeshows across the US over the next 12 months, aiming to solidify its position as a frontrunner in facility management technology within the US market.

Global Partnership and Strategic Initiatives

Visionstate is actively working towards concluding a comprehensive contract with its global partner, which will encompass Canada and specific territories internationally. This strategic partnership is expected to elevate Visionstate’s reach and influence in the global facility management arena.

Enhanced Marketing and Online Presence

Over the next quarter, Visionstate will intensify its efforts to expand its social media presence for Wanda, engaging with a wider audience and sharing valuable insights on facility management best practices. The company is also set to launch a targeted marketing campaign in the US, aimed at raising awareness about its innovative solutions. In addition, Visionstate will unveil a new website that will better represent its products and capabilities, making it easier for potential customers to explore the benefits of its cutting-edge technology.

Wanda, Visionstate’s flagship facility management tool, is designed to meticulously track cleaning and maintenance protocols, ensuring optimal cleanliness and operational efficiency in various industries.

“We are excited about the rapid expansion of our IoT technology solutions worldwide,” said Shannon Moore, President of Visionstate IoT Inc. “Our commitment to enhancing facility management practices continues to drive us forward, and we look forward to delivering our innovative solutions to more organizations, helping them achieve excellence in cleanliness and efficiency.”

About Visionstate Corp.

Visionstate Corp. (TSXV: VIS) is a growth-oriented company that invests in the research and development of promising new technology in the realm of the Internet of Things, big data and analytics, and sustainability. Visionstate IoT Inc. is a wholly-owned subsidiary of Visionstate Corp. Through Visionstate IoT Inc., it helps businesses improve operational efficiencies, reduce costs, and elevate customer satisfaction with its state-of-the-art devices that track and monitor guest activities and requests. The footprint of its WANDA™ smart device now extends to hospitals, airports, shopping centres, and other public facilities across and beyond North America. Through building up a collection of synergistic technologies, Visionstate Corp. will continue to innovate, reduce environmental impact, and transform consumer experiences.

Issued on behalf of the Board of Directors,

“John A. Putters”

Visionstate Corp.

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