

Visionstate Capitalizes on Ontario's Bill 190 with Surge in Demand for WandaLITE

written by Raj Shah | May 22, 2025

Thousands of Businesses Seek Digital Compliance Tools Amid Legislative Change

May 22, 2025 ([Source](#)) – Visionstate Corp. (TSXV: VIS) is pleased to report an immediate and growing surge in demand for its WandaLITE solution, driven by Ontario's newly passed Bill 190 legislation, which mandates the display and tracking of restroom cleaning schedules in public-facing businesses and institutions. Adoption is already underway, with a major Ontario municipality and a large hospital among the first organizations to implement the WandaLITE platform.

The legislation, which affects *tens of thousands of businesses across Ontario*, represents a significant shift toward transparency and accountability in public hygiene. With enforcement expected to tighten through the remainder of 2025, Visionstate has positioned its WandaLITE product as a turnkey, digital compliance solution – replacing traditional paper logs with real-time, cloud-based reporting and QR code verification.

“The response has been overwhelming,” said **Shannon Moore, President of Visionstate IoT Inc.** “We are booking back-to-back demos with businesses across Ontario, from national retailers to local facilities that need to comply quickly and cost-effectively. WandaLITE was built for exactly this type of mandate.”

Enormous Market Opportunity

According to industry estimates, **there are more than 100,000 commercial and institutional restrooms in Ontario** that fall under the scope of Bill 190. Visionstate believes this legislation will set the precedent for **similar regulations across other Canadian provinces**, particularly in sectors such as healthcare, education, and transportation.

WandaLITE offers the key compliance requirements:

- QR code scanning for cleaning confirmation
- Digital logs stored securely in the cloud
- Easy wall display using either **QR codes or tablets**
- Cost-effective, plug-and-play setup

With **an annual fee of \$960 per installation**, the potential revenue impact for Visionstate is substantial. Given the simplicity of implementation, Visionstate is poised to on-board **thousands of customers by December 31, 2025**, ahead of Bill 190 coming into full effect on January 1, 2026. The Company is targeting 1,000 installs by the time the legislation comes into effect.

Strategic Expansion Underway

Visionstate has already begun on-boarding new customers in Ontario, including **a large municipality and a major hospital**. The municipality will deploy WandaLITE across multiple building types, including **administrative offices, recreational facilities, arenas, and pools**. The hospital has adopted the solution to enhance hygiene tracking and ensure ongoing compliance with evolving regulations.

The company is actively scaling to meet increasing demand:

- Ongoing demos with businesses and institutions across the

province

- Dedicated on-boarding resources and training support
- Expanded marketing campaigns focused on facility managers and compliance officers
- Continuous product enhancements based on real-time customer feedback

“Bill 190 is not just a compliance issue – it’s a **defining moment** for smart facility management in Canada,” added Moore. “We expect similar legislation to follow nationwide, and Visionstate is prepared to lead that transition.”

For more information on WANDA or to schedule a demo, contact Visionstate today at www.visionstate.com.

About Visionstate Corp.

Visionstate Corp. (TSXV: VIS) is a growth-oriented company that invests in the research and development of promising new technology in the realm of the Internet of Things, big data and analytics, and sustainability. Visionstate IoT Inc. is a wholly-owned subsidiary of Visionstate Corp. Through Visionstate IoT Inc., it helps businesses improve operational efficiencies, reduce costs, and elevate customer satisfaction with its state-of-the-art devices that track and monitor guest activities and requests. The footprint of its WANDA™ smart device now extends to hospitals, airports, shopping centres, and other public facilities across and beyond North America. Through building up a collection of synergistic technologies, Visionstate Corp. will continue to innovate, reduce environmental impact, and transform consumer experiences.

Issued on behalf of the Board of Directors,

“John A. Putters”

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