

Visionstate Corp. Announces New Deals in Canada and the US, Highlights Growing Opportunities in Education Sector

written by Raj Shah | January 7, 2025

January 7, 2025 ([Source](#)) – Visionstate Corp. (TSXV: VIS) (“Visionstate” or the “Company”), a facility management technology company with IoT and AI solutions, is pleased to announce three significant new agreements for its innovative WANDA technology, marking continued growth in both Canadian and US markets. These deals include three partnerships in Canada—two with prominent building service contractors and one with a childcare facility located on a First Nations community—and one in the United States with a private school in Virginia.

The partnerships with the Canadian building service contractors are particularly notable, as these companies typically manage an extensive portfolio of clients, effectively acting as resellers of the WANDA solution. These agreements represent a significant opportunity to scale WANDA’s reach across a broad network of facilities.

The agreement with the First Nations childcare facility highlights WANDA’s versatility and its ability to support essential community services by improving cleaning standards and operational efficiency.

In the United States, Visionstate’s deal with a Virginia-based private school underscores the increasing relevance of WANDA

technology in the education sector. The school plans to use WANDA to streamline the monitoring of setup and cleaning processes for special events, with significant potential for expansion throughout its school division.

In November, Visionstate participated in the annual ISSA Show in Las Vegas, where the company conducted approximately 40 demonstrations of the WANDA software over three days. These demos have generated multiple promising opportunities, and Visionstate is actively following up on these leads. In particular, the company sees significant potential in applying WANDA's capabilities to equipment monitoring-tracking performance and maintenance in much the same way it currently monitors cleaning tasks.

As disease outbreaks become more prevalent, Visionstate is also witnessing increased interest from educational institutions in adopting proactive monitoring solutions like WANDA to maintain safer and cleaner environments.

"We are incredibly excited about the momentum we are building as we head into 2025," said Shannon Moore, President of Visionstate. *"These new deals in Canada and the US, combined with the interest generated at the ISSA Show, set the stage for significant growth. We are confident that WANDA's versatility-whether in cleaning, event management, or equipment monitoring-will continue to drive adoption across multiple sectors."*

Visionstate remains focused on expanding its market presence and developing strategic partnerships to maximize the potential of WANDA technology across industries.

For more information, please visit: www.visionstate.com

About Visionstate Corp.

Visionstate Corp. (TSXV: VIS) is a growth-oriented company that invests in the research and development of promising new technology in the realm of the Internet of Things, big data and analytics, and sustainability. Visionstate IoT Inc. is a wholly-owned subsidiary of Visionstate Corp. Through Visionstate IoT Inc., it helps businesses improve operational efficiencies, reduce costs, and elevate customer satisfaction with its state-of-the-art devices that track and monitor guest activities and requests. The footprint of its WANDA™ smart device now extends to hospitals, airports, shopping centres, and other public facilities across and beyond North America. Through building up a collection of synergistic technologies, Visionstate Corp. will continue to innovate, reduce environmental impact, and transform consumer experiences.

Issued on behalf of the Board of Directors,

“John A. Putters”

Visionstate Corp.

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