

Visionstate Onboards New Campus Client and Expands to Park Avenue, NYC

written by Raj Shah | June 19, 2025

June 19, 2025 ([Source](#)) – **Visionstate Corp. (TSXV:VIS)** (“**Visionstate**” or the “**Company**”), is pleased to announce continued growth of its Wanda smart facility solution, with another post-secondary institution in Ontario preparing to implement the technology across 10 campus buildings – including residences, academic facilities, and athletic buildings. The installation is imminent and marks another strong indication of market momentum behind Wanda.

The school’s athletic facilities will also be using Wanda’s “Alert” function to enable real-time issue reporting, helping staff respond quickly to hygiene or maintenance concerns. The deployment is being led by a building service contractor (BSC) who is now onboarding additional Wanda clients across Ontario – a signal of increasing industry confidence in the platform.

“Post-secondary institutions are embracing Wanda as a simple yet powerful solution to digitally manage cleaning compliance and facility responsiveness – particularly with Bill 190 enforcement looming,” said Shannon Moore, President of Visionstate IoT. “This latest customer is onboarding 10 subscriptions – at just \$960 per year per building – with no hardware required. That’s a smart, cost-effective alternative to fines that can reach up to \$100,000 under the legislation.”

Visionstate is currently onboarding clients across Ontario in anticipation of the January 1, 2026, enforcement date for Bill 190, which requires public-facing washrooms to post cleaning

records in a visible and trackable format. In response to the legislation's implementation timeline, Visionstate will be delaying its Ontario invoicing until January 1, 2026. This approach gives customers ample time to complete installations without the pressure of a last-minute rush.

"We understand there is an added cost to meeting these new requirements, and Visionstate is pleased to support our Ontario customers by offering the solution free of charge until the January 1 deadline," added Moore. "We're committed to ensuring a smooth transition for our customers."

In parallel, a Class A office tower on Park Avenue in New York City is preparing to expand its Wanda deployment. This prestigious location highlights how the platform contributes to positive public perception, as well as the data intelligence that helps facility managers make informed decisions about cleaning operations, staffing, and efficiency.

At a subscription cost of \$960 per building per year, the current client onboarding across 10 buildings represents \$10,000 in annual recurring revenue once billing begins in January 2026. As WandaLITE continues to prove its value as a scalable, easy-to-deploy solution, Visionstate is well positioned to achieve mass adoption across sectors. The company's strategy of offering a competitive pricing model with low implementation barriers supports wide-scale adoption while delivering meaningful returns for shareholders through recurring software revenue.

Importantly, tens of thousands of businesses and public facilities across Ontario are impacted by Bill 190, which mandates the digital display of restroom cleaning logs by January 1, 2026. Visionstate's strategic focus is to scale rapidly through partnerships with building service contractors, like the one implementing Wanda at the latest post-secondary

institution. These BSC partnerships create a powerful channel to reach a broad customer base efficiently and support large-scale compliance ahead of the legislative deadline.

For more about Visionstate products please visit:
www.visionstate.com

About Visionstate Corp.

Visionstate Corp. (TSXV: VIS) is a growth-oriented company that invests in the research and development of promising new technology in the realm of the Internet of Things, big data and analytics, and sustainability. Visionstate IoT Inc. is a wholly-owned subsidiary of Visionstate Corp. Through Visionstate IoT Inc., it helps businesses improve operational efficiencies, reduce costs, and elevate customer satisfaction with its state-of-the-art devices that track and monitor guest activities and requests. The footprint of its WANDA™ smart device now extends to hospitals, airports, shopping centres, and other public facilities across and beyond North America. Through building up a collection of synergistic technologies, Visionstate Corp. will continue to innovate, reduce environmental impact, and transform consumer experiences.

Issued on behalf of the Board of Directors,

“John A. Putters”

Visionstate Corp.

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