

# John Putters on how the AI driven WANDA™ from Visionstate is Changing the Standards for Cleanliness in Facility Management

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In a recent Investor.Coffee interview with host Tracy Weslosky, John Putters CEO of [Visionstate Corp.](#) (TSXV: VIS) discussed the growing need for effective cleaning protocols to prevent disease outbreaks and how WANDA™ has the potential to change standards for facility management cleanliness from airports to restaurants.

Specifically, they discuss the most [recent deal](#) that Visionstate IoT Inc., a subsidiary of Visionstate Corp., has entered into with Bunzl Canada Inc. This 3-year deal assigns Bunzl Canada the exclusive rights to distribute Visionstate's WandaNEXT product in Canada, Australia, and the UK. Concurrently, Visionstate IoT will manage direct sales of WandaNEXT in the U.S. through its internal sales team. This partnership is a strategic move for Visionstate, positioning them for further expansion in the international facility-management sector. The contract's implications are substantial, particularly in the Canadian market, where it is anticipated to increase Visionstate's existing revenue.

WandaNEXT, the flagship product of Visionstate, is an innovative AI-driven application widely utilized across various sectors to monitor and enhance cleaning protocols, thereby improving overall efficiency in building services. The technology has been

pivotal in elevating the standards of cleanliness and operational excellence, marking a significant advancement in the facility management industry.

The collaboration between Visionstate Corp. and Bunzl Canada extends beyond mere distribution rights. It encompasses a revenue-sharing arrangement across the three territories and involves joint efforts in the continued development and enhancement of the WandaNEXT platform. John Putters, the CEO of Visionstate Corp., expressed enthusiasm about the extended partnership with Bunzl Canada. He highlighted the contract's importance in aligning with Visionstate's strategic objectives and strengthening its position in the global market. For more information, [click here](#)

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## **About Visionstate Corp.**

Visionstate Corp. (TSXV: VIS) is a growth-oriented company that invests in the research and development of promising new technology in the realm of the Internet of Things, big data and analytics, and sustainability. Visionstate IoT Inc. is a wholly-owned subsidiary of Visionstate Corp. Through Visionstate IoT Inc., it helps businesses improve operational efficiencies, reduce costs, and elevate customer satisfaction with its state-of-the-art devices that track and monitor guest activities and requests. The footprint of its WANDA™ smart device now extends to hospitals, airports, shopping centres, and other public facilities across and beyond North America. Through building up a collection of synergistic technologies, Visionstate Corp. will continue to innovate, reduce environmental impact, and transform consumer experiences.

To learn more about Visionstate Corp., [click here](#)

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