

Nerds On Site CEO Charlie Regan on Cybersecurity – Why Everyone Is a Target

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June 13, 2025 – Cyberattacks have become “a constant barrage.. increasing at a frightening rate each year,” warns Charles Regan, the unflappable chief executive of [Nerds On Site Inc.](#) (CSE: NERD | OTCQB: NOSUF), a 30-year-old Canadian firm that has quietly built a nationwide army of “nerds” to protect more than 12,000 small and mid size enterprises—and marquee clients such as Canadian Tire, Home Hardware and Tim Horton’s—from the dark web’s relentless data hunters.

Founded in 1995, the London, Ontario-based company touts sovereign data custody as its north star, offering tailored cybersecurity packages that Regan describes as “nerd care,” delivered through a proprietary ERP platform that routes 30–50 fresh service requests a day to its technicians. “Everyone is a target,” he tells InvestorNews host Tracy Hughes, rebutting the notion that smaller players can hide in the crowd. While the residential and SME segments remain the core, Nerds is scaling up: its new NOS Technical Services division already places IT contractors in seven U.S. states and for multinational pharma firms. In the fiscal year ended May 31, unaudited revenue rose “about 15-plus percent” year over year, setting the stage, Regan says, for the first profit month since the 2018 IPO “by the end of this calendar year.”

The company’s latest quarterly filing underscores that trajectory, reporting six-month revenue of C\$5.5 million—up 5 percent—with fresh initiatives such as Nerds On Line (unlimited remote IT support) and a Canada-U.S. marketing push aimed at

turning what Regan calls “an incredibly attractive share price” into broader investor recognition. “Nobody calls because they’ve got smoke,” he quips. “People call because there’s a fire,” and Nerds’ mission is to “stop them cold in their tracks.”

To access the complete interview, [click here](#)

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About Nerds On Site Inc.

Founded in 1995, Nerds On Site Inc. is a premier provider of managed IT and cybersecurity services, catering to businesses and individuals across North America. With a network of highly skilled IT professionals, the Company specializes in delivering secure, scalable, and cost-effective technology solutions. Nerds leverages its proprietary ERP system, IAMANERD, to streamline operations, enhance service delivery, and ensure seamless IT support for clients in various industries. Committed to innovation, the Company continues to expand its offerings in cybersecurity, risk management, and remote IT services to meet the evolving needs of its customers in an increasingly digital world.

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