

Nerds On Site's Charlie Regan says: "We focus on cybersecurity first and second"

written by InvestorNews | February 19, 2025

February 19, 2025 – [Nerds On Site Inc.](#) (CSE: NERD | OTCQB: NOSUF), a managed IT and cybersecurity services provider, continues to expand its footprint in North America. CEO Charlie Regan shared that the company achieved nearly \$12 million in revenue last year and is poised for another strong year. Regan emphasized Nerds' focus on serving small and medium-sized businesses (SMEs) and home offices, offering comprehensive cybersecurity solutions. "We focus on cybersecurity first and second," Regan stated, highlighting the company's approach to safeguarding clients' networks with tailored hardware and software solutions. He also noted that while many businesses assume they are adequately protected by well-known software systems, Nerds' patented process, "Don't Talk to Strangers," takes a more preventative stance by ensuring that only secured and analyzed sites can access a client's network.

Looking ahead, Regan outlined expectations for continued growth in 2025, underscoring the company's efforts to become profitable by the end of the year. "We've been driving up our revenues fairly steadily by 23%, but more importantly, driving down our losses by 87%," he said. Regan also discussed the launch of new initiatives such as Nerds On Line, which provides 24/7 remote IT support services, and the NOS Technical Services division, which focuses on augmented IT placement services.

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Founded in 1995, Nerds On Site Inc. is a premier provider of managed IT and cybersecurity services, catering to businesses and individuals across North America. With a network of highly skilled IT professionals, the Company specializes in delivering secure, scalable, and cost-effective technology solutions. Nerds leverages its proprietary ERP system, IAMANERD, to streamline operations, enhance service delivery, and ensure seamless IT support for clients in various industries. Committed to innovation, the Company continues to expand its offerings in cybersecurity, risk management, and remote IT services to meet the evolving needs of its customers in an increasingly digital world.

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